Global Reach  Regional Focus

Corporate Profile  June 2017
AXIA at a Glance
Who We Are

AXIA is a leading, independent, privately-owned Investment Banking firm founded in 2008, with the primary aim of bridging global capital with regional opportunities by bringing people, capital and opportunities together to achieve our clients’ objectives.

AXIA provides its services in more than 20 countries.

The Company’s mission to create value in every case is reflected in our Greek name “AXIA”, emphasizing the principles of: “Value”, “Merit” and “Worth”.

What Differentiates AXIA

AXIA’s team of people offers a comprehensive spectrum of financial advisory services, based on their institutional background, deal and sector expertise, judgment, creativity and intellect.

Our unrivalled insight as a result of working in a dynamic and diverse mix of industries including Financial Institutions, Industrials, Shipping, Consumer, Renewable Energy, Real Estate and Hospitality.

We have deployed one of the largest on the ground investment banking teams, dedicated to covering Greece, Cyprus and now Portugal with special sector expertise Shipping/Transportation, FIG, Real Estate, etc.

Key Values

Excellence and accountability, providing unbiased and objective advice, client focus and building long-term relationships.

Acting with integrity, ethically and transparently; thus strengthening long term relationships with market participants.

Global Reach

While our primary focus is on the Peripheral European region, our reach and access are truly global.

We are headquartered in Nicosia, Cyprus with offices in Athens, Lisbon, New York and London.

Our on-the-ground presence in New York and London, coupled with the international experience of our team, has enabled us to develop close ties with leading global financial sponsors (Private Equity Funds, Hedge Funds, Sovereign Wealth Funds) and professional advisors (other investment banks, law firms, accounting firms).

Local Access

Through our long-standing presence we have developed unparalleled relationships with entrepreneurs, management teams, policy-makers and other constituents of the business community.

We strongly believe that establishing close and long-standing relationships with our clients significantly increases the value we can add to their investment endeavors.
Office Locations

AXIA offices are strategically located around the globe to service international client needs.

- **Athens, Greece**
  - Investment Banking
  - Capital Markets Services
  - Principal Strategies
  - Administration

- **New York, USA**
  - Investment Banking
  - Capital Markets Services

- **Lisbon, Portugal**
  - Investment Banking
  - Capital Markets Services

- **Nicosia, Cyprus**
  - Investment Banking
  - Capital Markets Services
  - Principal Strategies
  - Administration

- **London, UK**
  - Investment Banking
Investment Banking Services

- We devote time with our clients to understand their business objectives and individual needs, encouraging creative solutions
- Our clients include the world’s largest institutional investors and sovereign wealth funds, as well as public and private companies and government-related entities
- Our focus is to provide clients with quality, value-added, independent advice, tailored specifically to our clients’ individual needs through our specialized team focus

<table>
<thead>
<tr>
<th>Services</th>
<th>Industries</th>
</tr>
</thead>
<tbody>
<tr>
<td>Structured Finance &amp; Equity Products</td>
<td>Domestically and regionally established corporates and SMEs have traditionally been at the forefront of our advisory activities, and have contributed to our strong track record in the Consumer, Real Estate and Energy sectors</td>
</tr>
<tr>
<td>M&amp;A</td>
<td>We are very active in the Financial Institutions Group sector, with a dedicated on-the-ground team actively focused on catering to the needs of the largest domestic financial institutions for their Greek, Cypriot, Portuguese and international businesses</td>
</tr>
<tr>
<td>Restructurings</td>
<td>Transportation</td>
</tr>
<tr>
<td>General Corporate Finance Advisory</td>
<td>Provides general advice on ongoing corporate, financial and strategic issues (corporate planning and expansion, competition analysis)</td>
</tr>
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- Corporates
- FIG
- Transportation
- Sovereign

We devote time with our clients to understand their business objectives and individual needs, encouraging creative solutions.

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- Our focus is to provide clients with quality, value-added, independent advice, tailored specifically to our clients’ individual needs through our specialized team focus.
Capital Markets Services

- Our equity sales, trading and research teams provide services to both foreign and local institutional investors with an active interest in the Greek, Cypriot, Turkish and Portuguese capital markets.
- We have invested heavily in the latest state-of-the-art systems and technologies.
- We constantly monitor the developments and news flow in the international capital markets and adjust accordingly in a time-sensitive manner the execution strategy of our clients’ orders.
- AXIA is uniquely positioned as an institutions-only broker/dealer; based on trading volumes for 2016, the company ranked 9th among all firms trading securities on the Athens Stock Exchange(1).

### Services

<table>
<thead>
<tr>
<th>Institutional Sales &amp; Trading</th>
<th>Solid client relationships with major global financial institutions trading Greek, Cypriot, Turkish equities and major European stock markets including Euronext, Borsa Italiana, Borse Frankfurt, Bolsa de Madrid</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bond Intermediation</td>
<td>Strong network of contacts with international money managers guaranteeing the successful bond trading and sales efforts</td>
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<tr>
<td>Equity Research</td>
<td>Expert research in Greek, Portuguese, Cypriot and Global Shipping Markets assisting our sales &amp; trading desk with sector &amp; country expertise in connection with the firm’s continuous efforts to provide a full range of services to its customers</td>
</tr>
</tbody>
</table>

**Note:**

1. Not directly comparable, since AXIA is the only one among its peers purely focusing on institutional investors.
Select Credentials
AXIA’s Role & Achievements

- AXIA played a key role in the recapitalization of the Greek and Cypriot banking sectors, securing repeat business by advising Alpha Bank for three consecutive years and Eurobank and Hellenic Bank for two consecutive years.

- In the third round of the Greek banks’ recapitalization in November 2015, AXIA acted as Joint-Bookrunner in the €2,039 million Share Capital Increase of Eurobank and as an Advisor to Alpha Bank’s €2,563 million Share Capital Increase.

- In the second round, in the spring of 2014, AXIA acted as Co-Bookrunner in the €2,864 million Share Capital Increase of Eurobank and as an Advisor to Alpha Bank’s €1,200 million Private Placement with qualified investors.

- In the first round, in the summer of 2013, AXIA acted as Co-Lead Manager in the €457 million Rights Issue of Alpha Bank and as a Financial Advisor to the €1,488 million Rights Issue of Piraeus Bank.

- In Cyprus, AXIA acted as a Selling Agent to the €358 million capital strengthening program of Hellenic Bank in 2013 and as a Joint Placement Agent in the bank’s €204 million rights issue in 2014-2015.

- AXIA mobilized a significant amount of capital from international institutional investors, thus achieving the inflow of fresh capital into the Greek and Cypriot banking systems and the successful recapitalization of three Greek systemic banks and Hellenic Bank in Cyprus.

- AXIA provided guidance to investors on valuations of the banks.

- AXIA interacted extensively with regulatory authorities to ensure the participation of international institutional investors in the recapitalizations.

AXIA’s role has been instrumental in the successful recapitalization of the Greek and Cypriot banking sectors. AXIA has built an unmatched franchise, having been engaged by many of the leading financial institutions in the region and having attracted significant amounts of foreign institutional capital.
Select Financial Institutions Group (FIG) Credentials
AXIA's Role & Achievements

• AXIA has extensive relationships with financial sponsors with a history of committing capital to the shipping and wider transportation industry.

• AXIA has vast experience in completing transactions in the transportation industry.

• AXIA has been instrumental in attracting significant amounts of capital from institutional investors - across the capital structure - for a variety of transportation businesses including aviation and shipping.

• AXIA has provided invaluable advisory to its clients on a variety of transaction types including among others restructurings, capital raisings and JV formations.
Select Corporates Credentials

AXIA has been instrumental in the recent efforts of key Greek and international companies to gain access to foreign institutional capital

AXIA’s Role & Achievements

- AXIA is the leading institution in the Greek region in terms of capital raising amounts and maintains an impressive track record
- AXIA has served as the exclusive financial advisor in various capital raising transactions for companies and funds based or operating in Greece, facilitating the injection of liquidity in the Greek market
- AXIA provided valuable advisory to its clients on the structuring of the relevant transactions, on the identification of the appropriate investor and on the negotiations
- AXIA provided guidance to investors on valuations of the companies
- AXIA acted as the first point of contact and confidential sounding board on new proposals/issues between the parties
- Following on from an impressive track record during the economic crisis, AXIA is ideally positioned to continue supporting Greek and regional corporates in their upcoming ECM initiatives
- We have repeat assignments with most of our clients, an indication of our contribution in each case

[Images of transaction records]
AXIA’s Role & Achievements

- AXIA is the first port of call for international institutional investors looking to deploy significant amounts of capital in Greek assets
- AXIA has extensive experience in advising institutional investors vying for the acquisition of Greek assets – ranging from banks to large corporates’ securities and assets under privatization
- AXIA has an unparalleled ability to assist investors navigate the Greek investment environment and ensure a smooth interface and negotiations with corporates, banks and public sector regulators and decision makers, thus ensuring successful completion of transactions
- AXIA played an instrumental role in the successful outcome of the Greek Government Bonds buyback in 2012, utilizing its access to some of the biggest institutional investors on a global scale and managing to attract substantial international interest
- In the context of this initiative, AXIA acted as financial advisor to a number of institutional investors which represented a substantial portion of the total €61.5 billion of Designated Securities outstanding
Executive Team
Antonios Achilleoudis is a Founding Partner, Group Managing Director and member of the Executive Committee of AXIA with over 21 years of experience on Wall Street and capital markets. Prior to AXIA, Antonios was a founding Director of Axia Ventures Ltd, in New York, an alternative investments and corporate finance advisory firm, servicing global institutions, corporate clients and family offices. Prior to Axia Ventures Ltd, Antonios was a Vice President of Investments at Gruntal & Co in New York overlooking portfolio investments for institutions and family offices. Antonios is a graduate of New York University, Stern School of Business, with a B.Sc. in Accounting and Finance.

Dimitrios Athanasopoulos is a Founding Partner, Group Managing Director and member of the Executive Committee of AXIA. Prior to AXIA, Dimitrios was a Managing Director of Axia Ventures Ltd, an alternative investments and corporate finance advisory boutique focusing on global institutions, corporate clients and family offices. Prior to joining Axia Ventures Ltd, from 2001-2004, Dimitrios worked for Fix Asset Management, one of the world’s largest funds of funds with AUM of $3.5bn, conducting due diligence and ideas generation regarding the underlying funds. He also worked in the Private Wealth Management divisions of Salomon Smith Barney and Morgan Stanley in New York. Dimitrios holds a B.B.A. in Finance and Investments from the Zicklin School of Business, Baruch College.

George Linatsas is a Founding Partner, Group Managing Director and member of the Executive Committee of AXIA. Prior to joining AXIA, George was the General Manager, Head of the Equities division as well as a Member of the Board of Directors of Piraeus Securities. Prior to that, George was one of the founding partners of Artion Securities in Athens, from where he departed in 2001 to join Sigma Securities. George has also worked for Ergasias Securities, Sigma Securities (1996-1999) and IAM CARES (Washington DC, USA). He holds a B.Sc. in Finance and Marketing from the University of Maryland at College Park and an M.B.A. in International Finance from the American University.
Our People

Investment Banking Division

Alexandros Argyros
Managing Director, Head of IB

Experience: Prior to AXIA, Alexandros spent one year with Filia Group, a private fund focusing on investments in the Environmental and Alternative Energy sectors in Greece. Prior to that, he spent seven years with Morgan Stanley, three years with the Global Industrials Group in New York and London and four years with the Greek coverage team in Athens. Alexandros has executed a significant number of M&A and Capital Markets transactions in the region. Alexandros also sat on the Board of Directors of NASDAQ-listed Nautilus Marine Acquisition Corp.

Studies: Alexandros holds a B.A. in Economics from Amherst College (USA)

Francisco Lume
Managing Director (Employee of ACM)

Experience: Prior to AXIA, Francisco worked for 5 years at Jefferies in New York, where he was most recently a Senior Vice President within the Latin America Investment Banking Group. Before this he spent 3 years focusing on ECM/Structured Private Equity solutions for clients across the globe. Prior to that, he was a Vice President at Lazard Investment Banking Division and also a Project Manager at PwC’s Corporate Finance Department in New York. Francisco has personally led or was closely involved in over 40 advisory and capital raising transactions totaling more than $20 billion in proceeds across the Americas.

Studies: Francisco holds an M.B.A. from Yale School of Management and a Licenciatura in Industrial Engineering from FEUP.

John Chrysikopoulos
Managing Director (Employee of ACM)

Experience: Prior to AXIA, John was a Co-Founder and Managing Partner of Mediterra Holdings, a Financial Advisory Firm. Before that, he spent 3 years with Messier Financial, 4 years with Goldman Sachs and 9 years with Citigroup all as Managing Director in the Investment Banking Industrials Group in New York. John has executed numerous M&A and Capital Market transactions for a variety of clients in the Americas and Europe, with an aggregate transaction value in excess of $35 billion.

Studies: John holds an M.B.A. from the Washington University in St. Louis, an M.Sc. in Engineering from the University of Pennsylvania and a B.Sc. in Engineering from Tulane University.
Our People

Investment Banking Division (cont’d)

Christina Anagnostara
Director

Experience: Prior to AXIA, Christina provided advisory services to corporate clients involved in all aspects of the maritime industry. From 2008 to 2013, she served as Chief Financial Officer of Seanergy Maritime Holdings, a dry bulk shipping company listed on NASDAQ. Since 2008, Christina serves as member of Seanergy’s Board of Directors and Shipping Committee. Prior to joining Seanergy, Christina spent two years as CFO and member of the Board of Directors of Global Oceanic Carriers Ltd. Before that, she spent seven years as a senior management consultant of the Geneva-based FIG Group. Prior to FIG Group, she worked for Eurobank EFG and Ernst & Young.

Studies: Christina is a Certified Chartered Accountant and holds a BA in Economics from the American College of Greece.

Roberto Marantidis
Director

Experience: Prior to AXIA, Roberto worked for UBS as a Director in the Financial Institutions Group focusing on the origination and execution of M&A, Equity Capital Markets and Debt Capital Markets transactions for financial institutions in Greece, Ireland, Portugal and the UK. Prior to joining the UBS FIG team, Roberto worked for three years in UBS’s Greek investment banking coverage team.

Studies: Roberto holds an M.Sc. in Economic and Social Sciences from Bocconi University and a B.Sc. in Government and Economics from the London School of Economics.

Nikolas Zorbas
Associate

Experience: Nikolas joined AXIA in 2014 as an Analyst in the Investment Banking Department. Prior to that, he had successfully completed the Summer Analyst program of AXIA and an Audit Internship at Your Confidence S.A.

Studies: Nikolas holds an M.Sc. in Finance from Bocconi University and a B.Sc. in Accounting and Finance from the Athens University of Economics and Business.

George Gavrilakis
Associate

Experience: George joined AXIA in 2013 as an Analyst in the Investment Banking Department. Prior to that, he had successfully completed the three-month Internship program of AXIA. Prior to AXIA, George worked as a Junior Consultant in the Credit Risk Services department of ICAP Group.

Studies: George holds a B.Sc. in Accounting and Finance from the Athens University of Economics and Business, having majored in finance.

João Salgado Regra
Associate

Experience: João joined AXIA in 2016 as an Associate in the Investment Banking Department. Prior to AXIA, João spent two and a half years as an M&A Analyst in the Corporate Finance Division of Millennium bcp in Lisbon. Before that, he worked as an Analyst in the Banking and Insurance department at Everis, a Management Consulting Firm in Sao Paulo.

Studies: João holds an M.B.A. from INSPER University in Sao Paulo, as well as an M.Sc. and B.Sc. in Management, having majored in Strategy, both from the NOVA School of Business and Economics in Lisbon.

Zacharias Psyris
Analyst

Experience: Zacharias joined AXIA in 2017 as an Analyst in the Investment Banking Department. Prior to AXIA, he spent two years with DeLoitte, serving as Senior Consultant in the Financial Advisory Services Department. During his spell at DeLoitte, Zacharias was engaged in various Financial Due Diligence, Restructuring and Advisory projects, covering a wide range of sectors. Prior to that, Zacharias had successfully completed the three-month internship program of AXIA.

Studies: Zacharias holds an M.B.A. from INSPER University in Sao Paulo and an M.Sc. in Business Administration from the Athens University of Economics and Business.

Vasilis Ganotis
Analyst

Experience: Vasilis joined AXIA in 2016 as an Analyst in the Investment Banking Department. Prior to AXIA, Vasilis worked as a Summer Analyst in the Asset Management Division of Alpha Trust Investment Service S.A. and as an Intern in the Fixed Income Division of the Hellenic Postbank S.A.

Studies: Vasilis holds a B.Sc. in Economics from the University of Sussex.

John Moulopoulos
Analyst

Experience: John joined AXIA in 2016 as an Analyst in the Investment Banking Department. In the four years prior to joining AXIA, he was a Securities Trader for Seven Points Capital LLC, in New York City. Before that, John held internship positions in the technical and operations departments of a number of renowned shipping companies, such as Kristen Navigation, Maran Gas Maritime, Northstar Maritime and Cyprus Maritime.

Studies: John holds an M.Sc. in Financial Engineering and a B.Sc. in Naval Architecture & Marine Engineering from the University of Michigan.
Damiani joined AXIA in January 2016 as a Research Analyst after successfully completing a three month internship.

Studies: Damiani graduated from the University of Cyprus with a B.Sc. in International, European and Economic Studies and is due to complete her M.Sc. in Finance in 2020.

Argyrios joined AXIA in September 2013 as an Analyst in the Equity Research department. Prior to that, he had successfully completed a six month internship with AXIA's Research department. Prior to that, Argyrios worked for the NBG group in Greece as Junior Analyst in the Retail Loan Audit desk for one year.

Studies: Argyrios holds a B.Sc. MPhys in Applied Mathematics and Physics from National Technical University of Athens (NTUA) and an M.Sc. in Financial Mathematics from Cass Business School.

Maria joined AXIA in 2015 as an Equity Research Analyst. Previously she worked at Banco BiG in the Institutional Sales Team for three years (2012-2015) and initially (2010–2011) in the Research Department of the bank as an Equity Analyst. Between these two positions at Banco BiG she worked briefly in Deutsche Bank in London as an ALM project.

Studies: Maria graduated from the Nova School of Business and Economics with a M.Sc. in Finance and a M.Sc. in International Management from the Community of European Management Schools (CEMS). In 2014 Maria became an accredited CFA charterholder.

Constantinos joined AXIA from Capital August 2008 following his exit from Emporiki Bank and Egnatia Securities covering Greek equities. Prior to that, Constantinos had also worked at AXIA from 1998 and 2000.

Studies: Constantinos holds a B.Sc. in International Business with a minor in Economics from Wichita State University and an M.B.A. in Finance from the University of Miami.
Our People

Capital Markets Division

Stavros Agrotis
Director

Experience: Before joining AXIA, Stavros spent 19 years with the Cyprus Investment and Securities Corporation Ltd (CISCO), as Manager of Brokerage Services. Prior to that, he served as Senior Auditor at Touche Ross & Co Chartered Accountants Leicester, UK for 5 years Stavros is a founding member of the CYSEC Members Association (served as Vice President for several years)

Studies: Stavros holds a B.A. in Economics from Leicester and is a licensed Stockbroker for the Athens and Cyprus Stock Exchanges

Constantinos Koufopoulos
Managing Director

Experience: Prior to AXIA, Constantinos was a Sales Trader at Piraeus Securities covering Greek and Cypriot Equities since Aug 2006. Before that, he held a similar position at Eg natia Securities for the period (Mar 2004 - Aug 2006). In the period Dec. 1999 - Mar. 2004, he was Senior Derivatives Sales Trader and Market Maker at Marfin Hellenic Securities, before that he was working as a Bond Dealer at Bank of America- Athens

Studies: Constantinos holds an MBA from AUBA Greece and a B.A. in Economics from the American College of Greece

Harry Smyrnopoulos
Managing Director

Experience: Harry joined AXIA in January 2013 as Senior Sales Trader in the Institutional Equity Sales department. Prior to joining AXIA, he was Head of Equity Sales of Greek and Foreign Institutionalists at the Investment Bank of Greece since January 2007 and at EFG Securities for the period 2000 to 2006. Between 1998 and 2000, he was a Senior FX Trader at Societe Generale, while he was a FX Trader at Barclays Bank from 1994 to 1998

Studies: Harry holds an M.A. in International Politics from the University of Kent and a B.Sc. in Business Administration from the American College of Greece

Thanos Adamantopoulos
Managing Director, ECM

Experience: Prior to AXIA, Thanos was a Director at Citi’s Emerging Markets Equity Desk in London, where he was responsible for the clients’ and prop trading in Greece, Cyprus and Romania. Prior to Citi, he worked for six years at Piraeus Brokerage as a Sales Trader, covering foreign institutional investors, while previously he spent four years with Alpha Finance as a Sales Trader covering institutional investors

Studies: Thanos holds a M.Sc. from the University of York in Project Analysis, Finance and Investments, and a B.Sc. in Marketing from the American College of Greece

Michael S. Pak
Managing Director, Institutional Clients (Employee of ACM)

Experience: Michael joined AXIA in 2017 as Managing Director leading the coverage of institutional clients. Before AXIA, Michael was Senior Advisor for Meriel Partners and a Managing Director of the Capital Markets Group at JonesTrading, where he founded the maritime transportation and industrials practice in New York. Before JonesTrading, he was Senior Vice President at Citi and Equity Research Analyst at Clarksons, where he established the US and Asia equity research platforms. Before Clarksons, Michael served as Equity Research Vice President and Senior Analyst of America Securities and as Team Analyst for BAS Packaging and Paper

Studies: Michael is a member of the CFA Institute and NY Society of Security Analysts. He earned a BSc degree in Economics from Stern School of Business and an MBA from Cornell University

Maria Mitsouli
Director

Experience: Prior to joining AXIA, Maria worked for NBGI International, London (Equity Sales department). Between Jul. 2005 - Feb. 2008, Maria worked as a sales trader in Piraeus Bank (Foreign Institutional Equity Sales). Prior to that, she was the Head of the Derivatives department in General Securities (ex-ABN AMRO) for nearly 5 years. Maria has also worked for Bloomberg L.P.

Studies: Maria holds a B.Sc in Business Administration from the University of Piraeos and an M.Sc. in Investment Management from City University

Elias Calloglou
Director


Studies: High School Diploma from Athens College
Our People

Group Operations Division

Omiros Pissarides
COO & Group General Manager

Experience: Omiros Pissarides joined AXIA in September 2010 and holds the position of General Manager. Prior to AXIA, Omiros successfully developed and managed an investment portfolio, focusing on quoted equities, real estate and hospitality industry assets. Prior to that, he was the Regional Channel Manager for Middle East, Africa and Pakistan of Nasdaq-quoted Intermech Technologies. From 2002 to 2005, Omiros was the General Manager of Logicom Dubai. Omiros has also worked for Arthur Andersen during the period 1998 to 2000.

Studies: Omiros holds a B.Sc. in Economics and Accounting from Hull University and an M.B.A. from Imperial College.

Demos Vasou
Group Financial Controller

Experience: Demos Vasou is the Group Financial Controller of AXIA. Prior to AXIA, Demos held the position of Financial Controller at L. Livadhiotis Developers Ltd. He has six years of audit experience with Deloitte & Touche Ltd and Horwath Philippiades & Partners.

Studies: Demos holds a Bachelor’s degree in Business Administration (Accounting) from Queens College in New York and he is a Certified Public Accountant (CPA, NY). Demos became a Member of the American Institute of Certified Public Accountants (AICPA) – August 2005 and Member of the Institute of Certified Public Accountants of Cyprus (ICPAC) – December 2005.

Constantina Aggelopoulou
Group Compliance

Experience: Constantina Aggelopoulou joined AXIA in November 2008 and is currently the Compliance Officer of the Group. Prior to joining AXIA, from 2006 to 2008, Constantina was the Administrative Services Manager of Energon Capital Finance. Constantina has extensive experience of the Greek Stock Market, having worked for 5 years with NEXUS Securities S.A., 2 years with DYNAMIC Securities S.A., 2 years with KYKLOS Securities S.A. and 2 years with International Union.

Studies: Constantina is an experienced accountant and a member of the Hellenic Institute of Internal Auditors and a Certified Professional for Reception and Transmission of Orders from the Athens Stock Exchange Committee.

James Taormina
Chief Financial Officer and Chief Compliance Officer of AXIA Capital Markets LLC. He maintains oversight of all firm activities and his responsibilities include accounting & finance, supervision, compliance and regulatory reporting. He has extensive experience in financial services including the NYSE, Price Waterhouse & Co., including over 30 years in senior management of regional broker dealers. Over that time, he has developed an extensive knowledge of financial reporting, brokerage operations, investment banking, and public markets.

Studies: James earned his B.Sc. in Accounting from Fonthill University and holds the Series 4, 7, 24, 27, 53, 63, 79 and 99 Registrations.

Luis Vasconcelos
General Manager - Portugal

Experience: Luis Magalhães Vasconcelos joined AXIA in 2015 and holds the position of General Manager (Portugal branch). Prior to joining AXIA, Luis was Managing Director in the Wealth Management department of Portuguese Expatriate Markets at Banco Espírito Santo (BES) – Novo Banco. Luis has broad working experience in banking since 1983, having spent 16 years with BES and 9 years with Banco Comercial Portugues (BCP), holding several positions, such as Manager of Corporate Banking, and Director of Credit Risk Department at BCP Investment Bank.

Studies: Luis holds a B.A. in Economics, Politics and International Studies at Warwick University.

Apostolos Kritikopoulos
CTO

Experience: Dr. Apostolos Kritikopoulos joined AXIA in August 2014 and holds the position of Chief Technology Officer. Prior to AXIA, Apostolos served as Chief Information Officer of the Investment Bank of Greece for 7 years. Apostolos has also worked for Martin Popular Bank, National Securities (member of National Bank of Greece), LogicDIS and Decision Technologies in Manchester, UK.

Studies: Apostolos holds a Ph.D in Computer Science from the Athens University of Economics and Business, an M.B.A. from the National Technical University of Athens, an M.Sc. from the University of Manchester Institute of Science and Technology and a B.Sc. in Computer Science from the University of Piraeus.

Luis holds a B.A. in Economics, Politics and International Studies at Warwick University.

Kritikopoulos CTO
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