

Seeking an Investment Banking Associate, for our Athens Office!

AXIA is a privately-owned, European-based investment banking group, with offices in Athens, Nicosia, London, New York, Milan and Lisbon; regulated by the Cyprus Securities and Exchange Commission (License No: 086/07). We provide advice to both corporate clients and investment funds on a full range of strategic corporate finance assignments and across industries. We aim to provide our clients with expert advice, innovative solutions and outstanding execution, by offering a highly effective and customized approach to each and every client. Our entrepreneurial ethos and close industry ties set us apart from other advisors in the region.

Today, **AXIA** is actively seeking an **Associate-level Investment Banking** professional to join our team in Athens. Applicants must possess a strong background in the Investment Banking industry, with experience on M&A, private placements, capital markets and leveraged finance.

Role:

- Develop detailed industry materials for multiple sectors
- Develop financial models, perform customized company valuation analysis
- Design, build and manage discounted cash flow, leveraged buyout and merger models for live and contemplated M&A transactions
- Execute M&A transactions and fixed income and equity issuances
- Participate in and conduct due diligence sessions and maintain client communication to help AXIA structure client transactions
- Work closely with teams of tax advisors, attorneys and clients to drive processes and actively participate in the negotiation of legal documentation
- Develop potential buyer lists and prepare Confidential Offering Memoranda
- Prepare and deliver presentations, as well as interact with clients during presentations and deal executions
- Manage Analysts and Interns of local office

The main focus will be to work alongside a team of professionals across the Group, to develop and execute solutions to meet our client needs. Ordinarily there will be several projects to work on simultaneously.

Skills and Qualifications:

- Three or four years experience in the Investment Banking industry
- Excellent analytical, modelling, market research and quantitative skills
- Strong communication skills and ability to work under tight deadlines'
- Bachelor's Degree, with a concentration in finance. Masters degree and/or MBA preferred
- Detail-oriented and focus on quality results and deliverables
- Industrials/Shipping sector experience preferred



Applications may be submitted online at www.axiavg.com/careers



All applications must quote ref **IB-AS-GR**



All applications will be treated in strict confidence

This advertisement is not a binding offer and the company reserves the right to proceed with any applicant it chooses or not to proceed at all. For more information regarding the processing of personal data and AXIA's privacy practices, view our [Privacy Notice](#). AXIA is supervised by the Cyprus Securities and Exchange Commission (license number 086/7).

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AXIA is an equal opportunities employer