



# AXIA Ventures Group Announces Strategic Partnership with BTIG to Offer Global Trading Solutions to Its Clients

Athens, Greece, March 6, 2019 – AXIA Ventures Group ("AXIA") announced today that it is launching a strategic partnership with BTIG, a global financial services firm specializing in institutional trading, investment banking, research and related brokerage services.

The strategic partnership is the natural next step in an evolving and established successful trading relationship in the U.S. between AXIA Capital Markets US and BTIG since 2016. The new expanded relationship will provide AXIA clients with trading access to all developed, emerging and frontier markets covered by BTIG worldwide.

The AXIA-BTIG strategic partnership is in line with AXIA's global expansion strategy and will assist in optimizing its clients' trading services. Furthermore, it will allow AXIA to provide its clients with superior trading solutions and a full range of products through a professional and established international platform, bridging the gap between 'just local' and global, whilst maintaining AXIA's commitment to quality service.

BTIG is recognized as one of the top 20 global brokers<sup>1</sup> and offers 24-hour market coverage in more than 50 markets worldwide. With personalized, multi-asset class execution, expertise and insights, the firm services more than 3,000 institutional and corporate clients.

**George Linatsas, Group Managing Director at AXIA**, stated: "We are very pleased about our strategic partnership with BTIG, which is directly correlated to our Company's growing international reach and dovetails with AXIA's global presence, clientele and expertise. This collaboration reflects AXIA's ability to tap into the abundant opportunities currently presented by the advancement and technological innovation in the financial services industry. We believe that BTIG is the ideal strategic partner for us and we very much look forward to working with its experienced team of professionals and fostering the continued growth of this line of business."

Christopher Rollins, Chief Executive Officer of BTIG Limited, stated: "We are excited by the expansion of our relationship with AXIA and their clients. This partnership will allow BTIG to continue to demonstrate the breadth of our trading platform, the scope of our product offerings and, most importantly, the depth of our relationships. Together, we plan to offer a seamless experience for AXIA's clients to access our global trading solutions."

## **About AXIA Ventures Group Ltd**

AXIA Ventures Group Ltd ("AXIA"), a member of AXIA Financial Group ("AFG"), was founded in 2008 and is a privately-owned investment banking group providing financial advisory and capital market-related services to corporate and institutional clients. AXIA is headquartered in Nicosia, Cyprus, regulated by the Cyprus Securities and Exchange Commission (License No: 086/07) and fully licensed to provide financial advisory services in many financial markets around the world. AXIA has presence in Nicosia (headquarters), Athens (branch), Lisbon (branch), New York (subsidiary), Milan (representative office) and London.

With a global vision and local approach, AXIA has executed over €14.7 billion in trading volumes and has executed over 60 Investment Banking transactions. AXIA has been awarded as Best Investment Bank Greece by Euromoney Awards for

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Excellence in 2018 and 2015 and as World's Best Investment Bank Cyprus by Global Finance in 2018, amongst other awards and accolades. For more information on AXIA and its services, you can visit the AXIA website at <a href="http://www.axiavg.com">http://www.axiavg.com</a>.

#### **About BTIG**

BTIG is a global financial services firm specializing in institutional trading, investment banking, research and related brokerage services. With an extensive global footprint and more than 600 employees, BTIG, LLC and its affiliates operate out of 18 cities throughout the U.S., and in Europe, Asia and Australia. BTIG offers execution, expertise and insights for equities, equity derivatives, ETFs and fixed income, currency and commodities (futures, commodities, foreign exchange, interest rates, credit, and convertible and preferred securities). The firm's core capabilities include global execution, portfolio, electronic and outsource trading, transition management, investment banking, prime brokerage, capital introduction, corporate access, research and strategy, commission management and more.

To learn more about BTIG, visit <a href="https://www.btig.com/">https://www.btig.com/</a>.

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<sup>1</sup>BTIG, LLC and independent consultant survey, 2018.

## **AXIA Contact:**

**Omiros Pissarides** Tel: +357 22 742000 omiros.pissarides@axiavg.com

## **BTIG Contact:**

Jill Gordon Tel: +1 646 818 9226 jgordon@prosek.com

Amanda Gold Tel: +1 212 738 6134 agold@btig.com