

We are seeking an Investment Banker!

LOCATION: Athens, Greece (on-site)

AXIA Ventures Group Ltd (“AXIA”), a member of Alpha Bank Group, is a leading regional investment banking group. We provide advice to corporate clients and investment funds on a full range of strategic corporate finance assignments across industries, with the primary aim of bridging global capital with regional opportunities to achieve our clients’ objectives. We provide innovative solutions and outstanding execution, by offering a highly effective and customized approach to each and every client. For that reason, we have deployed one of the largest on the ground investment banking teams, dedicated to covering Southeastern Europe.

AXIA is actively seeking an **Analyst** or **Associate** for the Investment Banking Division to join our team in Athens. Applicants should possess a background in the Investment Banking and/or Financial Advisory industries, with experience in M&A, corporate financing and/or capital raising transactions.

Role Objectives:

- Participate in the origination and execution of M&A and capital raising transactions across sectors, with the support of the junior team and senior management
- Develop, review and maintain detailed financial models for M&A, Debt Advisory, Restructuring and Capital Raising purposes
- Prepare comprehensive presentations and process-related materials, including pitchbooks, teasers and investor memorandums
- Conduct thorough market research both for business development purposes and in the context of live transactions, as required
- Work alongside clients’ teams and other professional advisors in the context of transaction processes
- Participate in client meetings and video calls, together with senior members of the team

Skills & Qualifications:

- Up to 2 years of experience in investment banking, private equity or financial advisory
- Strong academic background (a minimum of a Bachelor’s Degree) from a leading institution. Masters degree or relevant qualifications (such as CFA) preferred, but not essential
- Good understanding of fundamental financial principles, as well as analytical, modelling and quantitative skills
- Solid commercial awareness across industries
- Strong communication skills and positive, highly motivated, team-oriented personality
- Ability to work in a fast-paced environment, under tight deadlines
- Detail-oriented and focused on delivering quality results
- Proficient in Greek and English. The ability to communicate effectively in an additional European language would be preferred, but not essential



Applications may be submitted online at www.axiavg.com/careers



All applications must quote ref **IB_AN/GR**



All applications will be treated in strict confidence

This advertisement is not a binding offer and the company reserves the right to proceed with any applicant it chooses or not to proceed at all. For more information regarding the processing of personal data and AXIA’s privacy practices, view our [Privacy Notice](#). AXIA is supervised by the Cyprus Securities and Exchange Commission (license number 086/7).

Greece – Athens (Branch)
4 Vasilissis Sofias Ave., 3rd Floor
10674, Athens
Greece

Switchboard:
T: +30 210 7414400
F: +30 210 7414449

www.axiavg.com



AXIA is an equal opportunities employer