



Global Reach Regional Focus

Corporate Profile 2026





AXIA at a Glance

Who We Are

AXIA is a leading regional investment banking group providing financial advisory and capital markets services to corporates, governments and institutional clients

As of December 16th, 2025, AXIA is a member of Alpha Bank Group. The integration of AXIA within the Alpha Bank Group enhances our investment banking, capital markets and financing capabilities and enables us to offer to our clients a broader range of services and solutions

We are committed to delivering expert advice, innovative solutions and outstanding execution through a highly effective and tailored approach to each client. Our entrepreneurial culture and deep industry relationships distinguish us from other advisors in the region

What Differentiates AXIA

AXIA's team of people offers a comprehensive spectrum of financial advisory services, based on their institutional background, deal and sector expertise, judgment, creativity and intellect

Our unrivalled insight comes as a result of working in a dynamic and diverse mix of industries including Financial Institutions, Industrials, Shipping, Consumer, Renewable Energy, Real Estate and Hospitality

We have deployed one of the largest on-the-ground investment banking teams, dedicated to covering Greece, Cyprus and the broader region, with special sector expertise in Shipping / Transportation, FIG, Real Estate and other

Key Values

Excellence and accountability, providing unbiased and objective advice, client focus and building long-term relationships

Acting with integrity, ethically and transparently; thus strengthening long term relationships with market participants

Global Reach

While our primary focus is on the Peripheral European region, our reach and access are truly global

The international experience of our team has enabled us to develop close ties with leading global financial sponsors (Private Equity Funds, Hedge Funds, Sovereign Wealth Funds) and professional advisors (other investment banks, law firms, accounting firms)

Local Access

Through our long-standing presence we have developed unparalleled relationships with entrepreneurs, management teams, policy-makers and other constituents of the business community

We strongly believe that establishing close and long-standing relationships with our clients significantly increases the value we can add to their investment endeavors



Investment Banking Services

- We devote time with our clients to understand their business objectives and individual needs, encouraging creative solutions
- Our clients include the world's largest institutional investors and sovereign wealth funds, as well as public and private companies and government-related entities
- Our focus is to provide clients with quality, value-added, independent advice, tailored specifically to their individual needs through our specialized team focus

Services

Structured Finance & Equity Products	Originate, structure and execute financing solutions utilizing equity and debt instruments. Main activities include IPOs, follow-ons, sell-downs for major shareholders, convertibles and private placements
M&A	Advise on strategic issues, Mergers and Acquisitions, Divestitures, Joint Ventures, spin-offs, LBOs and takeover defense tactics
Restructurings	Unwinding cross-shareholdings, debt reorganizations, re-capitalizations, spin-offs, divestitures and other corporate actions to improve the organizational structure of a group
General Corporate Finance Advisory	General advice on ongoing corporate, financial and strategic issues (corporate planning and expansion, competition analysis)

Industries

Corporates	Domestic and regional established corporates and SMEs have traditionally been at the forefront of our advisory activities, and have contributed to our strong track record in the consumer, real estate, energy and infrastructure sectors
Real Estate	AXIA has established a strong history of successfully assisting and facilitating in significant real estate transactions, managing to become the advisor of choice in relation to RE transactions in the regions we operate
Energy & Infrastructure	AXIA has been a go-to advisor for international investors looking into Energy and Infrastructure in our regions, with an increasing focus in Renewables. Traditionally, we have been on the side of domestic utilities across M&A and capital raising
Transportation	A significant portion of our clients are shipping companies (both private and public), whose capital needs we aim to service through our vast network of capital sources
FIG	We are very active in the Financial Institutions Group sector, with a dedicated on-the-ground team actively focused on catering to the needs of the largest domestic financial institutions for their Greek, Cypriot and international businesses

Capital Markets Services

- Our client coverage and research teams provide services to both international and local institutional investors as well as corporates with interest in the jurisdictions where we operate and beyond
- We constantly monitor the developments and news flow in the international capital markets and work to identify the best opportunities for our institutional clients
- We possess strong expertise in executing complicated deals with innovative structures

Services

Institutional Client Coverage

Our deep understanding of the needs of global financial institutions and our targeted services to each client, result in solid client relationships across markets and asset classes

Equity Research

Fundamental analysis and idea driven Research Products in Greek and Cypriot markets help our clients take advantage of our local expertise and investment opportunities

International Market Access

Around the clock trading access to 50 markets globally





Select Credentials

Our Accreditations

During its 18 years of operation, AXIA has been recognized for the high quality of its services across verticals by the most prestigious industry awards

- In 2025, AXIA was awarded “Best for Research in Greece” by Euromoney. AXIA’s data-driven insights, sector expertise, and close alignment with both market trends and client needs have solidified its role as the go-to research house in Greece
- In 2024, AXIA was awarded “Best for Equities Greece” by Euromoney. This distinction follows its recognition as Market Leader in Investment Banking by the same organization, further highlighting AXIA’s unparalleled expertise and leadership in financial services within the Greek market
- In 2023, AXIA was recognized for a second consecutive year as “Market Leader” in Investment Banking by Euromoney. This makes AXIA one of only two Investment Banks to have received this distinction two years in a row
- In 2022, AXIA was proclaimed “Market Leader” in Investment Banking by Euromoney. The highest distinction amongst some of the world’s largest investment banks
- In 2021, AXIA was named “Best Investment Bank – Greece” by the International Banker awards
- In 2020, AXIA was named, for the third time since 2015, “Best Investment Bank – Greece” by the prestigious Euromoney Awards for Excellence. AXIA is the only non-bulge bracket investment bank to have received this award
- AXIA has been recognized for its leading position in the Greek market, witnessed by its ability to execute important transactions in Greece across a range of sectors and deal structures, helping along the way the country’s return to growth
- Following the same operational model and focusing on providing top quality services to its clients, AXIA’s team is determined to replicate Greece’s success in the other jurisdictions that AXIA is present



Investment Banking Financial Institutions Group (FIG) Experience

- AXIA offers FIG investment banking services to both buy-side and sell-side clients, covering banks, insurance, asset management and fintech opportunities across the company's European coverage area, namely Greece, Cyprus and the broader region. The firm offers both capital markets and advisory services
- AXIA's role has been instrumental in the successful capital raising of the Greek and Cypriot banking sectors. AXIA has been awarded the highest number of mandates by Greek and Cypriot bank issuers during 2013-2023, having attracted significant amounts of foreign institutional capital

AXIA's Role & Achievements in the Peripheral Eurozone

- In November 2023, AXIA acted as a Co-Lead Manager in the €1,067 million Fully Marketed Offering in National Bank of Greece on behalf of the Hellenic Financial Stability Fund. This is the largest privatization via FMO to have taken place in Europe in recent years and the largest follow-on in Greece since 2021
- AXIA played a key role in the recapitalization of the Greek and Cypriot banking sectors, securing repeat business by advising Alpha Bank for three consecutive years and Eurobank and Hellenic Bank for two consecutive years. A few years later, AXIA assisted the Greek banks to reopen the public Tier II market in Greece and later on proceed with a new round of recapitalizations to strengthen their capital adequacy position
- In December 2021, AXIA acted as Global Coordinator & Advisor in the €240 million Share Capital Increase of Attica Bank. In April and June 2021, AXIA acted as Joint-Bookrunner in the €1,380 million Share Capital Increase of Piraeus Bank and the €800 million Share Capital Increase of Alpha Bank respectively
- AXIA acted as a Co-Manager in the €400 million and €500 million Tier II issuances of Piraeus Bank in June 2019 and February 2020 respectively
- In the third round of the Greek banks' recapitalization in November 2015, AXIA acted as Joint-Bookrunner in the €2,039 million Share Capital Increase of Eurobank and as an Advisor to Alpha Bank's €2,563 million Share Capital Increase
- In the second round, in the spring of 2014, AXIA acted as Co-Bookrunner in the €2,864 million Share Capital Increase of Eurobank and as an Advisor to Alpha Bank's €1,200 million Private Placement with qualified investors
- In the first round, in the summer of 2013, AXIA acted as Co-Lead Manager in the €457 million Rights Issue of Alpha Bank and as a Financial Advisor to the €1,488 million Rights Issue of Piraeus Bank
- In Cyprus, AXIA acted as a Selling Agent to the €358 million capital strengthening program of Hellenic Bank in 2013 and as a Joint Placement Agent in the bank's €204 million rights issue in 2015
- AXIA offered comprehensive support to the management teams, providing advisory services across deal structuring, marketing and execution to ensure a successful and long-term result

Number of Mandates in the capital raising process of the Greek and Cypriot Banking Sector 2013-2023

Advisor	Number of Mandates
AXIA	17
Goldman Sachs	12
JP Morgan	12
Barclays	11
Citigroup	10
BNP Paribas	9
BofA Merrill Lynch	9
Deutsche Bank	9
HSBC	9
Morgan Stanley	9
UBS	9
Credit Suisse	8
Mediobanca	4

Select Financial Institutions Group (FIG) Credentials

June | 26

ALPHA BANK

Voluntary Tender Offer for the acquisition of up to 100% of the shares of

alphatrusthc

Financial Advisor

April | 26

€600million

ALPHA BANK

3.75% Green Senior Preferred Notes due 2032

Joint Bookrunner

November | 25

Fairness Opinion to the Board of Directors of

ATHEX GROUP

In relation to the Voluntary Tender Offer (VTO) launched by

EURONEXT

for the acquisition of a minimum 50% plus one share of ATHEX's share capital

Fairness Opinion Advisor

October | 25

€500million

ALPHA BANK

3.125% Green Senior Preferred Notes due 2031

Co-Manager

September | 25

€161.3million

In relation to the accelerated bookbuild offering by

European Bank

for Reconstruction and Development

of 22,401,744 shares in

Bank of Cyprus

Joint Bookrunner

February | 25

ABBank

In relation to the sale of a 47.9% equity stake and an additional 20.0% voting rights by the majority shareholders

Exclusive Financial Advisor

January | 25

ALPHA BANK

In relation to the acquisition of

Flexfin

Exclusive Financial Advisor

December | 24

€600million

EUROBANK

3.25% Senior Preferred Notes due 2030

Co-Lead Manager

October | 24

€690million

In relation to the Fully Marketed Offering by

HELLENIC FINANCIAL STABILITY FUND

for 91,471,515 shares in

NATIONAL BANK OF GREECE

Co-Lead Manager

July | 24

EUROBANK

Mandatory Takeover Bid for the acquisition of up to 100% of the shares of

HELLENIC BANK

Financial Advisor

July | 24

Up to €200million

Equity investment by

Thrivest Holding Ltd

In relation to the strategic agreement involving

attica bank & PANCHEIA BANK

Exclusive Financial Advisor

June | 24

EUROBANK

Completion of the acquisition of a 26.1% equity stake in

HELLENIC BANK

resulting to a total holding of 55.3%

Financial Advisor

March | 24

€1,350million

In relation to the Fully Marketed Offering by

HELLENIC FINANCIAL STABILITY FUND

for 337,599,150 shares in

PIRAEUS FINANCIAL HOLDINGS

Co-Lead Manager

November | 23

EUROBANK

Minority stake acquisition and strategic partnership with

plum

Exclusive Financial Advisor

November | 23

€1,067million

In relation to the Fully Marketed Offering by

HELLENIC FINANCIAL STABILITY FUND

for 201,237,334 shares in

NATIONAL BANK OF GREECE

Co-Lead Manager

April | 23

€473million

attica bank

In relation to its share capital increase

Financial Advisor

December | 22

cepal

In relation to the 1st portfolio sale of corporate reperforming loans in the Greek market to

Optima bank

Exclusive Financial Advisor

December | 21

€240million

attica bank

In relation to its share capital increase

Advisor & Global Coordinator

June | 21

€800million

ALPHA BANK

Offering of 800,000,000 New Ordinary Shares

Joint Bookrunner

April | 21

€1,380million

PIRAEUS BANK

Offering of 1,200,000,000 New Ordinary Shares

Joint Bookrunner

Select Transportation Credentials

AXIA's Role & Achievements

- AXIA has extensive relationships with financial sponsors with a history of committing capital to the shipping and wider transportation industry
- AXIA has vast experience in completing transactions in the transportation industry
- AXIA has been instrumental in attracting significant amounts of capital from institutional investors - across the capital structure - for a variety of transportation businesses including aviation and shipping
- AXIA has provided invaluable advisory to its clients on a variety of transaction types including among others restructurings, capital raisings and JV formations

July 26 €100million seanergy 4.9% Unsecured Bond Loan due 2031 Advisor, Joint Coordinator & Bookrunner	June 26 €500million ATHENS 3.75% Senior Unsecured Eurobond Notes due 2033 Joint Bookrunner	May 21 Cardinal In relation to its financing Financial Advisor	December 20 United Overseas Group Ltd. In relation to the acquisition of UACC Financial Advisor
June 18 \$23million nordic hamburg In relation to the partnership with MANGROVE PARTNERS for the acquisition of dry bulk vessels Exclusive Financial Advisor	September 16 \$51million Common Stock Offering Star Bulk CARRIERS CORP. Co-Manager	June 15 \$236million Initial Public Offering GENER8 MARITIME Co-Manager	April 15 \$85million Series D Cumulative Redeemable Perpetual Preferred Shares TEN LTD TRANSAR ENERGY NAVIGATION LTD Co-Manager
May 14 \$200million In connection with the formation of a Joint Venture in the dry bulk shipping industry Major US Private Equity Fund Exclusive Financial Advisor	July 13 ELIX AVIATION CAPITAL In relation to the formation of a JV in the aviation industry OAKTREE Exclusive Financial Advisor	2012 seanergy Joint Financial Advisor	



Select Corporate Credentials

AXIA has been instrumental in the recent efforts of key Greek and international companies to gain access to foreign institutional capital

AXIA's Role & Achievements

- AXIA is the leading institution in the Greek region in terms of capital raising amounts and maintains an impressive track record
- AXIA has served as the exclusive financial advisor in various capital raising transactions for companies and funds based or operating in Greece, facilitating the injection of liquidity in the Greek market
- AXIA provided valuable advisory to its clients on the structuring of the relevant transactions, on the identification of the appropriate investor and on the negotiations
- AXIA provided guidance to investors on valuations of the companies
- AXIA acted as the first point of contact and confidential sounding board on new proposals/issues between the parties
- Following on from an impressive track record during the economic crisis, AXIA is ideally positioned to continue supporting Greek and regional corporates in their upcoming Capital Market initiatives
- We have repeat assignments with most of our clients, an indication of our contribution in each case

June 26 €1.1billion Zegona Finance plc parent company of  Vodafone España 4,250% Senior Secured Eurobond Notes due 2032 Joint Bookrunner	June 26 €54.7million attica Initial Public Offering on Euronext Athens Joint Coordinator & Bookrunner	June 26  In relation to the equity investment by  HALCYON EQUITY PARTNER Exclusive Financial Advisor	June 26 €400million  3.75% Senior Unsecured Notes due 2031 Joint Bookrunner
February 26 €550million  allwyn 4,625% Senior Secured Notes due 2031 Joint Bookrunner	February 26  In relation to the merger with  allwyn through an all-share transaction for the creation of the world's second largest listed lottery and gaming operator Financial Advisor	June 25 €48million  IDeAL HOLDINGS In relation to the Public Offering of 8,000,000 new common shares Placing Agent	March 25 €115million equity investment with a co- investment right of additional €200million over the next two years in  by  OHA Exclusive Financial Advisor
January 25 €23million  INTERTRADE In relation to the €23 million capital raising for the implementation of its investment plan totalling €150 million as part of Greece's "Emblematic Investments of Great Significance" Exclusive Financial Advisor	October 24 €74million Quest HOLDINGS Agreement for the sale of 20% equity stake in  with subsequent options for the remaining 80% over a minimum of €296 million Exclusive Financial Advisor	July 24 MidEuropa Agreement to acquire controlling stake held by E C M &  MIDUE CAPITAL TRADING in FAMAR M&A Co-Advisor & Debt Advisor	September 22 \$85million  MONDEE In relation to the private offering of its Series A Preferred Stock Sole Placement Agent
July 22 Financial Advisory to the Board of Directors of  EYDAP In relation to the formation of its financial policy in the new regulatory framework Financial Advisor	April 22 \$70million  MONDEE In relation to its all-equity PIPE at \$10 per share Placement Agent	November 21 €250million  ELVAL-HALCOR HELLENIC COPPER AND ALUMINIUM INDUSTRY S.A. 2,45% Senior Unsecured Bond Loan due 2028 Underwriter	August 21  intralot Co-advised an ad hoc group of noteholders in relation to the issuance of New Notes with a nominal value of ca. \$242million to refinance the Notes due September 2021 and a total deleveraging of €163million Financial Advisor

Select Real Estate Credentials

AXIA has unmatched expertise in the real estate sector, managing to become the advisor of choice in relation to real estate transactions in the regions it operates

AXIA's Role & Achievements

- AXIA professionals have accumulated unparalleled experience in executing transactions in the real estate industry, having completed a number of successful financing and advisory mandates in the regions we operate
- Recent transaction activity as well as repeat mandates from clients highlights AXIA's elevated role as the trusted advisor in the sector
- AXIA has been instrumental in attracting significant amounts of capital from institutional investors - across the capital structure - for a variety of real estate businesses
- Solid expertise in the highly active and promising sub-sectors of hospitality and commercial real estate

June 26 PRODEA INVESTMENTS In relation to the Voluntary Tender Offer for 50,000 Green Bond Notes & subsequent €50 million Share Capital Increase Financial Advisor	June 26 €350million LAMDA DEVELOPMENT 4.2% Unsecured Bond Loan due 2033 AXIA ALPHA BANK Issue Advisor Joint Coordinator & Bookrunner Advisor, Joint Coordinator & Bookrunner	November 25 In relation to the sale of PORTO BELLO HOTELS a hospitality complex with 744 rooms located in the island of Kos to funds managed by BROOKLANE Exclusive Sellside Advisor	July 25 Formation of a strategic partnership in the Greek Hospitality space between the Ioannou Family and AZORA through the latter's acquisition of a 50.01% stake in DONKEY HOTELS & RESTAURANTS from exiting minority shareholders Exclusive Financial Advisor
December 24 c.€0.3billion ALPHA BANK In relation to the formation of an equity partnership in the Greek real estate space with the consortium of DIMAND PREMIA REAL ESTATE DEVELOPMENT PHOTONICS European Bank for Reconstruction and Development Financial Advisor	July 24 €106million LAMDA DEVELOPMENT Sale of 5 residential land plots in the Ellinikon Project to BROOKLANE TEK BRUNKE Hellenic Ergon Daedalus Development Exclusive Financial Advisor	June 24 €48.3million NOVAL PROPERTY Initial Public Offering on the Athens Stock Exchange Lead Underwriter	November 23 €55.8million TradeEstates Initial Public Offering on the Athens Stock Exchange Lead Underwriter
December 21 €135million EUROBANK PIRAEUS BANK In relation to the sale of their loan exposures in G. Kipriotis & Sons S.A. to funds managed by H.I.G. CAPITAL Exclusive Financial Advisor	December 19 €650million LAMDA DEVELOPMENT Share capital increase via rights issue Joint Global Coordinator	August 19 Frontisa Management Limited In relation to a hospitality development project in Mykonos jointly with GRIVALIA HOSPITALITY Exclusive Financial Advisor	May 19 €1.7billion GRIVALIA PROPERTIES In relation to its merger by absorption with EUROBANK Joint Financial Advisor
December 17 G.S.O. CAPITAL PARTNERS In relation to the successful sale of its 12.83% stake in LAMDA DEVELOPMENT Financial Advisor	July 17 €178million EUROBANK sold its 20% stake in GRIVALIA PROPERTIES through an accelerated bookbuild offering Joint Global Coordinator & Joint Bookrunner	July 17 €60million GRIVALIA HOSPITALITY In relation to its successful share capital increase, fully covered by a fund managed by M&G INVESTMENTS Financial Advisor	June 17 €61million LAMDA DEVELOPMENT In relation to Värde Partners' acquisition of a 31.7% stake in Lamda Malls S.A. VÄRDE Financial Advisor

Select Energy & Infrastructure Credentials

AXIA has been the trusted advisor in delivering results for its clients in energy and infrastructure-related projects, for both advisory and capital markets mandates

AXIA's Role & Achievements

- AXIA professionals bring unparalleled experience in executing transactions in the energy and infrastructure sector, having completed a number of successful financing and advisory mandates in Greece and abroad
- Our long-standing presence on the ground has enabled us to develop an outstanding knowledge of the local market and the active opportunities that are present
- Recent transaction activity as well as repeat mandates from clients highlights AXIA's elevated role as the trusted advisor in the major transactions over the last years
- AXIA has been instrumental in attracting significant amounts of capital from institutional investors - across the capital structure - for a variety of energy and infrastructure opportunities

June 26 €659.3million GEK TERNA GROUP OF COMPANIES In relation to its primary Accelerated Bookbuild Offering Joint Bookrunner	June 26 €530million ADMIE HOLDING In relation to its Fully Marketed Offering Co-Bookrunner & Placement Coordinator	May 26 €4.5billion ppc In relation to its Fully Marketed Offering Co-Manager & Placement Coordinator	December 25 ContourGlobal In relation to the acquisition of an operating RES portfolio in Greece from Quest ENERGY Exclusive Financial Advisor
October 25 €775million ppc 4.25% Green Senior Notes due 2030 Joint Bookrunner	July 25 c.€0.2billion edp Renewables Agreement for the sale of a 150MW operating renewable energy portfolio to principia Exclusive Financial Advisor	June 25 €68million In relation to the successful sale of c. 3.6 million shares in GEK TERNA GROUP OF COMPANIES Block Trade Arranger	July 25 €183million HELLENIA ENERGY Acquisition of the remaining 50% stake in elpe dition from EDISON Financial co-Advisor
October 24 €600million ppc 4.625% Senior Unsecured Notes due 2031 Joint Bookrunner	July 24 €100million ARAGON BIOMETHANE In relation to the capital raising efforts for the development of a biomethane platform in Italy Financial Advisor	June 24 €114.7million ELLAKTOR GROUP In relation to the agreement to sale 94.44% of the share capital of HELECTOR SA to MANETAL LIMITED, subsidiary of MOTOR OIL Fairness Opinion Provider	April 24 Sofintergroup Majority stake acquisition by MUTARES Financial Advisor
January 24 €79.2million In relation to a successful private placement of 6,000,000 shares GEK TERNA GROUP OF COMPANIES Global Coordinator & Bookrunner	December 23 €250million MACQUARIE Acquisition of 50% of enel Green Power renewables subsidiaries in Greece Financial Advisor	December 23 €235million In relation to the private placement of 11% of the share capital of HELLENIA ENERGY held by ΠΑΝΕΠΙΣΤΗΜΙΟ ΔΥΤΙΚΗΣ ΕΛΛΑΔΑΣ & ΠΑΝΕΠΙΣΤΗΜΙΟ ΔΥΤΙΚΗΣ ΕΛΛΑΔΑΣ through an accelerated bookbuild offering Co-Lead Manager	October 23 €1,240 million ΔΕΗ Acquisition of all equity interests held by enel and its subsidiaries in Romania Financial Advisor



Executive Team

Executive Management



George Linatsas
CEO

George Linatsas is the CEO and an Executive Member of the Board of Directors of AXIA Ventures Group. George is also the CEO and an Executive Member of the Board of Directors of Alpha Finance as well as the Chief of Investment Banking and Member of the Executive Committee of Alpha Bank. Prior to AXIA's acquisition by Alpha Bank at the end of 2025, George was a Founding Partner and Group Managing Director of AXIA. Prior to AXIA, George served as General Manager, Head of Equities and Board Member of Piraeus Securities. He has spent over 25 years in the investment banking and brokerage industries, having led some of the largest M&A as well as capital market transactions in the local market. George is a frequent guest speaker at international and local finance and investment conferences. He holds a B.S. in Finance & Marketing from the University of Maryland at College Park and an M.B.A. in International Finance from the American University.



Alexandros Argyros
Managing Director & Co-Head of the Investment Banking Division

Alexandros Argyros joined AXIA in March 2010 and is currently Co-Head and Managing Director of the Investment Banking Division and an Executive Member of the Board of Directors of AXIA Ventures Group. Alexandros is also the Vice Chairman and an Executive Member of the Board of Directors of Alpha Finance. While at AXIA, Alexandros has participated in over 60 transactions, with total value in excess of €30bn including debt and equity capital raisings, M&A, corporate restructurings, securitizations and NPL transactions. Prior to AXIA, Alexandros spent one year with FiliaGroup, a private fund focusing on investments in the Environmental and Alternative Energy sectors in Greece. Prior to that, he spent eight years with Morgan Stanley, three years with the Global Industrials Group in New York and London and five years with the Greek coverage team in Athens. Alexandros has executed a significant number of M&A and Capital Markets transactions in the region and in shipping, including, but not limited to the €4.15 billion Fairness Opinion to CosmOTE's Board of Directors on its buyout by OTE, the €2.1 billion dual tranche Eurobond offering of OTE, the \$181 million Paragon Shipping IPO on the NASDAQ, the €1.3 billion rights issue of Piraeus Bank, the €3.3 billion Credit Agricole S.A. tender offer for Emporiki Bank of Greece and the \$247 million Genco Shipping & Trading IPO on the NYSE. Alexandros holds a BA in Economics from Amherst College, USA.



Haris Sitzoglou
Managing Director & Co-Head of the Investment Banking Division

Haris Sitzoglou joined AXIA in January 2020 and is currently Co-Head and Managing Director of the Investment Banking Division. Prior to AXIA, Haris spent 10 years with Crédit Agricole CIB (CACIB), most recently as an Executive Director within the Leveraged Finance Group in London and Paris. Previously he was a Director within Debt Capital Markets in London, focusing on sub-investment grade transactions. Throughout his career at CACIB, Haris was involved in origination, structuring and execution of over €100bn equivalent of transactions including capital raisings, acquisition financings, LBOs and liability management exercises for family and private equity owned companies, as well as listed corporates across a broad range of sectors. During his last four years at CACIB, he focused mainly on Southern Europe, being instrumental towards establishing CACIB's leading position with clients, particularly in Italy. Haris has worked for clients across European geographies, including, among other countries, the UK, Germany, France, Italy, Spain, Greece, Switzerland and Poland, as well as with US and Asian clients in the past. He started his career with CACIB at the credit trading desk. Prior to CACIB, Haris worked at a VC-backed unsecured lending platform as a risk and investment analyst. In this role he was responsible for loan portfolio analysis and reporting, while also participating as a regular member of the Risk Committee. Haris holds a bachelor's degree in Economics from Aristotle University of Thessaloniki, Greece and an MSc in Risk Management and Financial Engineering from Imperial College Business School, London, UK.

Executive Management (cont'd)



Thanos Adamantopoulos
Managing Director of Capital Markets &
Head of Client Coverage

Thanos Adamantopoulos currently holds the position of Managing Director of AXIA's Capital Markets Division and Head of Client Coverage. Thanos initially joined AXIA as an Advisor in September 2012 and in January 2014 joined full time, as Executive Director in the Equity Capital Markets Division. Prior to AXIA Thanos spent four years as a Director at Citi's Emerging Markets Equity Desk in London, where he was responsible for both client and prop trading in Greece, Cyprus and Romania. Prior to Citi, Thanos worked for six years at Piraeus Brokerage as a Sales Trader, exclusively covering foreign institutional investors, while previously he spent four years with Alpha Finance as a Sales Trader covering foreign and domestic institutional investors. Thanos holds an MSc from the University of York in Project Analysis, Finance and Investments, and a Bachelor in Marketing from the American College of Greece



Christina Anagnostara
Managing Director, CEO's Office &
Investment Banking Division

Christina joined AXIA in June 2017 and is currently Managing Director in the CEO's Office and the Investment Banking Division. Since December 2008 she is a member of Seenergy Maritime Holdings Board of Directors and member of the Company's Sustainability Committee. Christina served as Seenergy's CFO from November 2008 until October 2013. Since June 2022, she is a member of United Maritime Board of Directors and chairperson of the Audit Committee. She has more than 26 years of maritime and international business experience in the areas of finance, banking, corporate finance and capital structuring, consulting, and accounting. Before joining AXIA, she served in executive and board positions of publicly listed companies in the maritime industry and she was responsible for the financial, capital raising and accounting functions. Between 2014 and 2017 she provided advisory services to maritime industry corporate clients. Prior to joining Seenergy she served as the CFO and member of the BOD of a dry bulk shipping company listed on AIM of the LSE. Before that she spent 7 years as senior management consultant of the Swiss-based EFG Group. Prior to EFG Group, she worked for Eurobank EFG and Ernst & Young. Christina has studied Economics in Athens and is a Certified Chartered Accountant



Demos Vasou
General Manager, Group Financial
Controller

Demos Vasou is the General Manager and Financial Controller, while serving as an Executive Member of the Board of AXIA Ventures Group. He initially joined AXIA in June 2008 as Financial Controller and in September 2010 Demos was appointed as AXIA's Risk Manager and served until September 2020. Prior to joining AXIA Demos had gathered six years of audit experience with Deloitte & Touche Ltd and Horwarth Philippides & Partners. He holds a Bachelor's degree in Business Administration (Accounting) from Queens College in New York and is a Certified Public Accountant (CPA, NY). Demos became a Member of the American Institute of Certified Public Accountants (AICPA) in August 2005 and a Member of the Institute of Certified Public Accountants of Cyprus (ICPAC) in December 2005

Our People

Investment Banking Division



Zacharias Psyris
Director

Experience: Zacharias Psyris currently holds the position of Director in AXIA's Investment Banking Division. He first joined AXIA in March 2017 as a Senior Analyst, became an Associate shortly after, before reaching the Vice President position in April 2019 and Director in May 2022. Prior to joining AXIA, Zacharias spent two years with Deloitte (Athens), serving as Senior Consultant in the Financial Advisory Services Department. During his spell at Deloitte, Zacharias was engaged in various Financial Due Diligence, Restructuring and Advisory projects, covering a wide range of sectors, including Consumer Business, Energy & Resources and Healthcare. Prior to that, Zacharias had successfully completed the three-month internship program of AXIA's Investment Banking Division

Studies: Zacharias holds a BSc in Accounting and Finance from Athens University of Economics and Business and an MSc in Accounting and Finance from the London School of Economics, having majored in Corporate Finance



Vasileios Lingitsos
Director

Experience: Vasileios currently holds the position of Director in the Investment Banking Division. He first joined AXIA in February 2021 as a Vice President while prior to AXIA, Vasileios worked for about 6 years for Mizuho Bank's Corporate Finance and Solutions Division, most recently as a Senior Associate Director, focusing on acquisition finance, capital structuring and advisory for the bank's large clients in EMEA. Before Mizuho, Vasileios worked for Moody's Investor Services, supporting the assignment of credit ratings to High Yield issuers, for about 2 years. Before Moody's, Vasileios worked in economic research and consulting

Studies: Vasileios holds a bachelors degree in Business Administration from Athens University of Economics and Business and a MSc in Finance from Warwick Business School. He is also a CFA charter holder



Vasilis Kordopatis
Director

Experience: Vasilis Kordopatis currently holds the position of Director in AXIA's Investment Banking Division. He joined AXIA in February 2022 as a Vice President while in June 2024 he was promoted to Director. Prior to AXIA, Vasilis was employed in the Debt Capital Markets division of Credit Agricole CIB in London, most recently as an Assistant Director, focusing on capital structuring and rating advisory for financial institutions. Before Credit Agricole CIB, he worked in the Risk Department of the European Investment Bank and European Stability Mechanism in Luxembourg

Studies: Vasilis holds a MSc in Finance from Lancaster University Management School in UK and a BSc in Business Administration from the University of Piraeus



Damianos Boulakis
Director

Experience: Damianos joined AXIA as a Director in the Investment Banking Division in October 2025. Prior to joining AXIA, Damianos had over 8 years of experience in Investment Banking and M&A Advisory in London, having advised on a range of equity and debt transactions across the infrastructure, renewable energy and real estate sectors. Damianos has joined from Centrus, while previously holding roles at Rothschild, Rubicon, KPMG and PwC

Studies: Damianos holds a BSc in Accounting and Finance from University of Macedonia and an MSc in Accounting and Finance from Lancaster University. Damianos is also a CFA and ACA charter holder



Katerina Avramopoulou
Vice President

Experience: Katerina joined AXIA as a Vice President in the Investment Banking Division in December 2023. With ten years of experience in the investment banking industry she has worked in financial institutions with a focus in Acquisitions and Leveraged Finance advising private equity sponsors and corporate clients operating within the real assets and infrastructure space. Katerina has also worked on various debt advisory and underwriting mandates. Before AXIA, she spent over two years at Stronghold Global Finance as an Investment Banking Associate Director and ESG Director. Katerina has also spent five years with Nomura in London, UK and started her career at the European Investment Bank

Studies: Katerina holds a Bachelor's degree in Banking and Financial Management from University of Peiraeus and a MSc in Finance from Cass Business School and has also completed executive education courses in Private Equity at ESCP Europe and Oxford Universities

Our People

Investment Banking Division (cont'd)



Stefania Kapsali
Associate

Experience: Stefania currently holds the position of Associate in AXIA's Investment Banking Division. She first joined AXIA in September 2020 as an Analyst in the Investment Banking Division, before reaching the position of Associate in May 2023. Prior to becoming a member of AXIA's team, Stefania had successfully completed AXIA's three-month Internship Program. Prior to AXIA, Stefania completed internships in the Global Corporate Sales Department of Cisco Systems Inc. and in the Finance and Investments Division of a RES company

Studies: Stefania holds an MSc in Risk Management and Financial Engineering from Imperial College Business School and a BEng in Electrical and Electronic Engineering with a minor in Finance and Accounting from University College London



Giannis Schizas
Associate

Experience: Giannis currently holds the position of Associate in AXIA's Investment Banking Division. He first joined AXIA as an Analyst in November 2024. Before joining AXIA, Giannis spent over two years at EY as a Senior Financial Analyst within the Transaction Diligence and M&A services team. During his time at EY, Giannis participated in Financial Due Diligence and M&A advisory projects covering a wide range of sectors, including Retail, F&B, Pharmaceuticals and Infrastructure. Previously, he served as a Consultant in the Public Sector Department of PwC Greece

Studies: Giannis holds both a BSc in Accounting and Finance and an MSc in Financial Management from the Athens University of Economics and Business



Konstantina Tsiouni
Associate

Experience: Konstantina Tsiouni currently serves as an Associate in AXIA's Investment Banking Division. At the beginning of her career, she completed an internship in the Internal Audit department of PwC Greece. She then joined AXIA in November 2022 as an Analyst, following the successful completion of AXIA's three-month Internship Program. Prior to her promotion to Associate, she worked as an Investment Analyst at a Greek private equity fund

Studies: Konstantina holds an MSc in Banking and International Finance from Cass Business School in London and a BSc in Business Administration from the Athens University of Economics and Business



Anastasios Metaxas
Analyst

Experience: Anastasios Metaxas joined AXIA as an Analyst in the Investment Banking Division in December 2024. Prior to joining AXIA, he was a Manager in the Financial Services Practice of PwC Greece, where he provided financial and regulatory advisory services, with a focus on the Banking sector. During his tenure at PwC, Anastasios was involved in NPL lead financial advisory engagements, EU-wide EBA stress tests, and major asset quality review (AQR) projects in Greece

Studies: Anastasios holds a BSc in Accounting & Finance from the Athens University of Economics & Business and is also an ACCA candidate



Nikitas Kitsantas
Analyst

Experience: Nikitas Kitsantas first joined AXIA in March 2025 as an Investment Banking Intern and, after successfully completing AXIA's Internship Program, he transitioned to Analyst in May 2025. Prior to AXIA, Nikitas completed an internship at HSBC in the UK Investment Banking Division in London, and an internship at Dromeus Capital Group in their Real Estate Investments Division in Athens

Studies: Nikitas holds a BA in Global Governance, Economics & Legal Order with a specialization in Economics from Esade Law School in Spain



Sotiris Remoundos
Analyst

Experience: Sotiris Remoundos initially joined AXIA in May 2025 as an Investment Banking Intern before transitioning to Analyst in July 2025. Before joining AXIA, Sotiris spent a year at a boutique consulting firm, where he covered a wide range of sectors, including Hospitality, IT, Pharmaceuticals and Infrastructure. Prior to that, he had completed a Summer Internship at an engineering consulting firm in Athens

Studies: Sotiris studied Mechanical Engineering at the National Technical University of Athens



Alexandros Leontiou
Analyst

Experience: Alexandros Leontiou joined AXIA as an Analyst in the Investment Banking Division in August 2025. Prior to joining AXIA, Alexandros served as a Strategy Consultant at Clevis Consult GmbH in Munich, Germany and completed a summer Audit Internship at A. Mixailides Accountants in Limassol, Cyprus

Studies: Alexandros holds a BSc in International Business Administration from Rotterdam School of Management, Erasmus University and a Masters in Finance from IE Business School

Our People

Investment Banking Division (cont'd)



Ioannis Kasimis
Analyst

Experience: Ioannis Kasimis joined AXIA as an Analyst in the Investment Banking Division in August 2025. Prior to joining AXIA, he worked for nearly two years at EY within the M&A – Capital & Debt Advisory team. During his tenure at EY, Ioannis was involved in both Sell-Side and Buy-Side M&A advisory processes across various sectors, including Dairies, Food & Beverage, Pharmaceuticals, and Infrastructure. His prior experience also includes internships with the Leveraged Finance team at Rabobank in Utrecht, the Netherlands, and the Deals Department at PwC Cyprus in Nicosia

Studies: Ioannis holds an MSc in Finance & Investments at the Rotterdam School of Management (RSM), and he holds a BSc in Accounting & Finance from the University of Macedonia



Giani Stefani
Analyst

Experience: Giani Stefani joined AXIA as an Analyst in the Investment Banking Division in September 2025. Prior to joining AXIA, Giani completed investment banking internships at HSA Advisory and Glafka Capital and worked as an FP&A Analyst at Microsoft in the Central and Eastern Europe region

Studies: Giani holds an MSc in Finance and Accounting from Imperial College Business School and a BSc in Economics from the Athens University of Economics and Business, where he graduated as Valedictorian



Thanos Linatsas
Analyst

Experience: Thanos Linatsas joined AXIA as an Analyst in the Investment Banking Division in October 2025. Thanos has prior experience with AXIA, interning at the firm's Investment Banking and Research Divisions. He has also completed summer internships in Private Credit and Distressed Debt Investing at Oak Hill Advisors across their London and New York City offices

Studies: Thanos holds a BS in Business Administration from Georgetown University's McDonough School of Business, with a major in Finance and a minor in Classical Studies



Ilias Georgalas
Analyst

Experience: Ilias Georgalas joined AXIA as an Analyst in the Investment Banking Division in December 2025. Before joining AXIA, he spent over two years in the Valuations team within the Advisory practice of Interpath Advisory in London. His most recent position was Senior Associate, where he contributed to the analysis and delivery of valuation assignments for UK and European private and public companies, supporting transactions, restructurings, and litigations.

Studies: Ilias holds an MSc in Finance from Cranfield School of Management in the UK, and a BSc in Economics from the University of Macedonia in Greece. He has also passed all the three levels of CFA programme



Alexandros Fragakis
Analyst

Experience: Alexandros Fragakis holds the position of Analyst in the Investment Banking Division. He initially joined AXIA in November 2025 as an Investment Banking Intern before transitioning to Analyst in May 2026. Prior to joining AXIA, Alexandros spent a year in Zurich, Switzerland, at Bergos AG, where he supported portfolio monitoring, client onboarding and risk management within the European Private Banking division

Studies: Alexandros holds a BSc in International Management from the University of Bath, with a focus on economics, finance, and data analysis

Our People

Research Division



Constantinos Zouzoulas
Managing Director

Experience: Constantinos joined AXIA in July 2008 and is currently the Managing Director of the Research Division. Prior to joining AXIA, from 2004 to August 2008, Constantinos was a Senior Equity Research Analyst at the Investment Bank of Greece. Prior to that, Constantinos worked as an equity research analyst for Emporiki Bank and Egnatia Securities, covering Greek equities. Constantinos had also worked for PwC, between 1998 and 2000

Studies: Constantinos holds a BSc in International Business with a minor in Economics from Wichita State University and an MBA in Finance from the University of Miami



Stathis Kaparis
Director

Experience: Stathis Kaparis joined AXIA in April 2024 and is currently Director in the Research Division. Prior to AXIA, Stathis worked as a Senior Equity Analyst and Equity Portfolio Manager, co-managing the Memnon Opportunities fund at Zadig Asset Management in London. Before his tenure at Zadig, he held positions as a startup Partner and Senior Equity Analyst at Westray Capital Management and as a Partner and Equity Analyst at Theorema Advisors in London. Before entering the finance industry, Stathis spent 3 years at Ford Motor Company in the UK as a Development Engineer

Studies: Stathis holds a PhD in Finance from Imperial College London and is a CFA Charterholder



Eleni Ismailou
Vice President

Experience: Eleni Ismailou joined AXIA in December 2022 as a Senior Associate in the Research Division. Prior to AXIA, Eleni worked in the Financial Institutions Coverage division of BNP Paribas CIB in Athens, covering Greece and Cyprus focusing on Debt and Equity Capital Markets. Before, BNP Paribas CIB, she worked as an Associate in Investment and Middle Office functions at Bedrock Group in London

Studies: Eleni holds an MA in International Political Economy from King's College London in the UK and a BA Hons in Business Management from London Metropolitan University

Our People

● Capital Markets Division



Maria Mitsouli
Executive Director

Experience: Maria joined AXIA in June 2009 and is currently an Executive Director in the Capital Markets Department. Prior to joining AXIA, Maria worked for NBGI International, London in the Equity Sales Department. Between July 2005 - February 2008, Maria worked as a sales trader in Piraeus Bank (Foreign Institutional Equity Sales). Prior to that, she was the Head of the Derivatives Department in General Securities (ex-ABN AMRO) for nearly 5 years. Maria has also worked for Bloomberg L.P.

Studies: Maria holds a BSc in Business Administration from the University of Piraeus and an MSc in Investment Management from City University



Vaia Dotsia
Director

Experience: Vaia Dotsia is currently a Director in the Capital Markets Division. She first joined AXIA in October 2012 and after rapid development across various roles in AXIA's Investment Banking and Marketing departments, she assumed the role of Associate in AXIA's Capital Markets Division in April 2018. In November 2021, she reached the position of Vice President and in June 2024, she was promoted to Director. Throughout her time at AXIA she has been engaged in multiple Equity and Debt Capital Markets projects of over €13bn in total transaction value ranging across financials, real estate, energy and industrials; while at the same time she is leading AXIA's Marketing & CSR Strategy

Studies: Vaia holds a BSc in Economics and Business from the Athens University of Economics and Business with a specialization in Finance and an MSc in Finance from ALBA Graduate Business School, having majored in Investments

Our People

Group Operations Division



Giannos Constantinou
Financial Controller

Experience: Giannos initially joined AXIA in January 2014 in the capacity of Chief Accountant, in October 2020 he reached the Deputy Financial Controller position and was also appointed as AXIA's Risk Manager while in June 2023, he was promoted to Financial Controller. Prior to joining AXIA, Giannos held the position of Accounts Manager at Trust International Insurance Co (Cyprus) Ltd; and before this Giannos spent seven years in the Assurance & Advisory Business services of the Financial Services Division of EY Cyprus reaching the position of Acting Manager

Studies: Giannos has been a Fellow Member of the Association of Chartered Certified Accountants (ACCA) since October 2014, an ICPAC member since February 2010 and holds a BSc in Applied Accounting from Oxford Brookes University in the UK



Michelle Tsiamai
Group Compliance Officer &
AML Officer

Experience: Michelle has been with AXIA since June 2008. After 11 years as Head of AXIA's Back Office department, in May 2019, Michelle was appointed as AXIA's Anti-Money Laundering Officer and in October 2020 she was also appointed as the Group's Compliance Officer. Prior to AXIA, Michelle spent 10 years in other back office roles at brokerage firms in Cyprus, including the Cooperative Central Bank Ltd, Mega Equity Securities & Financial Services Ltd and Global Capital Securities & Financial Services Ltd

Studies: Michelle is a qualified professional and holds the Advanced and AML Examination of the Cyprus Securities and Exchange Commission



Anastasia Kyriakopoulou
HR Director

Experience: Anastasia joined AXIA as an HR Director in January 2024, with over 10 years of experience in the HR industry within Financial Services and Management Consulting. Prior to AXIA, she served as HR Business Partner at ZS Associates, a large multinational Management Consulting firm in London, focusing on the firm's People Strategy and HR initiatives. Before ZS Associates, Anastasia spent 6 years at CLS Group, a Fintech firm in London, where as a HR Business Partner she guided and coached various teams through a period of organizational and cultural change. As part of her professional journey, she has also joined EDF Trading and Morgan Stanley in London

Studies: Anastasia holds a BSc in Political Science and Public Administration from National and Kapodistrian University of Athens and an MSc in Human Resource Management from Surrey Business School

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