

We are seeking an Investment Banker!

LOCATION: Athens, Greece (on-site)

AXIA Ventures Group Ltd ("AXIA") is leading regional investment banking group providing financial advisory and capital markets services to corporates, governments, and institutional clients. AXIA is regulated by the Cyprus Securities and Exchange Commission (License No: 086/07) and is fully licensed to provide financial advisory services across multiple international markets. As of December 16th, 2025, **AXIA is a member of Alpha Bank Group**. The integration of AXIA within the Alpha Bank Group enhances our investment banking, capital markets and financing capabilities and enables us to offer to our clients a broader range of services and solutions. We are committed to delivering expert advice, innovative solutions and outstanding execution through a highly effective and tailored approach to each client. Our entrepreneurial culture and deep industry relationships distinguish us from other advisors in the region.

AXIA is actively seeking an Associate or Vice President to join our Investment Banking Division in Athens. Applicants should possess a background in the Investment Banking and/or Financial Advisory industries, with experience in M&A, corporate financing and/or capital raising transactions.

Role Objectives:

- Lead the day-to-day execution of M&A, debt advisory, restructuring and capital raising transactions across sectors, working closely with clients, senior management and junior team members
- Contribute to origination and business development, including identifying opportunities, preparing pitches and developing client relationships
- Build complex financial models from scratch, as well as review and maintain existing models for M&A, debt advisory, restructuring and capital raising transactions
- Lead the preparation of high-quality transaction and marketing materials, including pitchbooks, teasers, information memoranda, management presentations and investor materials
- Manage and coordinate transaction workstreams, including due diligence, data-room processes, financial analysis and interaction with clients and other professional advisers
- Participate actively in, and where appropriate lead client meetings, management presentations and investor or lender calls alongside senior members of the team
- Review the work of junior team members, provide guidance and ensure the quality and timely delivery of client materials

Essential Skills & Qualifications:

- 4+ years of relevant experience in investment banking, private equity, transaction services or financial advisory. Vice President candidates would typically have 6+ years of relevant experience
- Strong academic background, with at least a Bachelor's degree from a reputable university. A Master's degree, CFA or other relevant professional qualification is advantageous but not essential
- Strong financial modelling and valuation skills, including the ability to build, review and communicate complex financial models
- Excellent understanding of corporate finance, accounting, valuation and transaction processes
- Demonstrated experience managing transaction processes, coordinating workstreams and meeting demanding deadlines
- Excellent written and verbal communication skills, with the ability to work independently in a fast-paced environment, manage multiple priorities under tight deadlines, and communicate confidently with clients and senior colleagues
- Ability to work effectively in a team, and to guide and mentor junior colleagues
- High standards of accuracy, integrity, discretion and professional judgement
- Fluent in written and spoken Greek and English
- Experience at an international institution or with cross-border transactions is a plus

Position Details:

- Full-time position | Monday to Friday
- Salary dependent on qualifications and experience



Applications may be submitted online at www.axiavg.com/careers



All applications must quote ref **IBAssVP/GR**



All applications will be treated in strict confidence

This advertisement is not a binding offer and the company reserves the right to proceed with any applicant it chooses or not to proceed at all. For more information regarding the processing of personal data and AXIA's privacy practices, view our [Privacy Notice](#). AXIA is supervised by the Cyprus Securities and Exchange Commission (license number 086/7).

Greece – Athens (Branch)
4 Vasilissis Sofias Ave., 3rd Floor
10674, Athens
Greece

Switchboard:
T: +30 210 7414400
F: +30 210 7414449

www.axiavg.com



AXIA is an equal opportunities employer